

Agenda Item # C - 15

VILLAGE OF ROYAL PALM BEACH

Agenda Item Summary

AGENDA ITEM: APPROVAL TO PURCHASE (6) SKYWAY SHADE STRUCTURES THROUGH REP SERVICES INC. IN THE AMOUNT OF \$116,516.60 WITH PRICING THROUGH CLAY COUNTY CONTRACT #18/19-2. EFFECTIVE THROUGH MAY 27, 2024.

ISSUE: The purchase of this equipment is necessary for the completion of Crestwood Park North and will provide shade for bench seating (2) playground area; (2) double player benches Pickleball & Tennis courts and (2) Basketball courts. This purchase is budgeted in Capital Project # PR2102. Installation by others.

RECOMMENDED ACTION: Staff recommends approval.

Initiator	Village Manager Approval:	Agenda Date:	Village Council Action:
Director of Parks And Recreation		September 21,23	



REP SERVICES, INC.

Experts at Play & Outdoor Spaces

Site Amenities ■ Playground Equipment ■ Safety Surfacing ■ Shade
Phone: 407.831.9658 Fax: 866.232.8532 E-mail: sales@repervices.com

Please mail POs, contracts and checks to:

Rep Services, Inc.
165 W. Jessup Ave.
Longwood, FL 32750-4146

Proposed To: Village of Royal Palm Beach Parks & Recreation 100 Sweet Bay Ln Royal Palm Beach, FL 33411-1508	Ship To: TBD at a later date	Bill To: Village of Royal Palm Beach Parks & Recreation 100 Sweet Bay Ln Royal Palm Beach, FL 33411-1508
Attn: Lou Recchio	Attn:	Attn: Lou Recchio

Project No: 20066	Project Name: Crestwood North-RPB	Project Contact: Lou Recchio
Proposal No: 20066.09	Proposal Name: Crestwood North-SKY	Project Location: 900 Crestwood Blvd N Royal Palm Beach, FL 33411 Project County: Palm Beach
Proposal Date: 9/12/2023	Proposal Expires: 10/12/2023	
For Questions Contact: Jacqui Rohrborn ☎ 407-853-3560 ✉ jacqui@repervices.com		
Consultant: Paul Bravo ☎ 561-448-0369 ✉ paul@repervices.com		Opt/Rev: A/1 9/12/23 - JR

Vendor: LSI SkyWays **Proj Drawings:** 1176417-01-01 1179417-02-01 590970

Class	Part No	Qty	Description	Unit Price	Ext Price
Basketball Court Shade					
Custom	CP001097	4 EA	Skyways Template-Steel Anchor Bolt/Base Plate Template	160.00	640.00
	CP034566	2 EA	Skyways Cantilever Hip - 2 Columns + 1 Hdpe Top / 5' X 10' W/ 8' Entry / Rapid Release Included / Max 105mph - 5 Psf	18,790.00	37,580.00
Pickleball and Tennis Court Shade					
Custom	CP001097	4 EA	Skyways Template - Steel Template Used For Anchor Bolt Alignment With Baseplate	160.00	640.00
	CP034684	2 EA	Skyways T-cantilever - 2 Columns + 1 FR HDPE Top 8' X 16' - 8' Entry, Rapid Release Included	12,695.00	25,390.00
Playground Shade					
Custom	CP001097	4 EA	Skyways Template - Steel Template Used For Anchor Bolt Alignment With Baseplate	160.00	640.00
	CP034566	2 EA	Skyways Cantilever Hip - 2 Columns + 1 FR HDPE Top 5' X 10' W/ 8' Entry, Rapid Release Included	18,790.00	37,580.00
				Product Subtotal:	\$102,470.00
				Discount per the Clay County Contract #18/19-2	2.00% (\$2,049.40)
				Discounted Product Total:	\$100,420.60
				Signed & Sealed Engineering:	\$4,540.00
Freight: Prepaid Ship Method: Best Way FOB: Destination				Freight Charge:	\$11,556.00
				LSI SkyWays Total:	\$116,516.60

General Terms of Sale and Proposal Summary

Net 30	Product:	\$104,960.60
	Freight:	\$11,556.00
	Proposal Total:	\$116,516.60

Notes

The Clay County Contract #18/19-2 provides a 2% discount on LSI SkyWays product. The maximum price for installation is 75% of the product price. (Installation does not include site prep, slabs, footings or engineering).

Basis of Proposal: Revision per phone call, dated 09/12/2023,

Our offer is based upon the Original Proposal Construction Set, dated 05-12-23, Site Details Sheets 4 and 5 of 10.

Alternate Court and Playground Shade Structures

Please note the vendor information itemized below.

If a performance and payment bond is required, add 3% to the proposal total.
If an owner controlled insurance program (OCIP) is required, add 2% to the proposal total.

Also, please be aware that we generate separate invoices for product at the time of delivery. If your project should include products from multiple manufacturers, each will be invoiced and taxed separately. If you require consolidated invoices, please alert your sales team.

Estimated produce schedule (does not include installation)
(This schedule starts when all required information for engineering has been gathered.)
14 Weeks: Shade Engineering
4 Weeks: Permitting/Submittal Approval
14 Weeks Longest manufacturing lead time. (Typical for scheduling.)

1 Week Shipping
33 Weeks TOTAL WEEKS

Note that RSI is committed to do all it can to meet the needs of your project.

This proposal is for material, freight, and applicable tax only. Any building permits, engineering, unloading, assembly, installation, site preparation and surfacing are by others. Drivers will not unload the shipment. Purchaser must make arrangements for unloading of playground or exercise equipment, shade, and shelter product lines. In most circumstances this will require a forklift. For certain site furnishing orders, a lift gate and pallet jack may be available for an additional fee. Please alert your sales team of this need.

SkyWays Shade by LSI:

SkyWays units are designed to meet 2020 Florida Building Code 7th Edition.

Note that the fabric is to be removed by the owner should winds exceed 75MPH. Fabric should be removed in the event of a hurricane.

The high-density polyethylene fabric is flame retardant conforming to NFPA 701 and ASTM E84 per FBC 3105.3.1. Color selection to be made at time of color submittal approval.

Time Limitations Holding Prices Firm:

Orders are shipped within our manufacturer's standard lead times. Requests for delayed shipping may result in additional costs due to increases in freight, material costs or other factors. To secure the prices on this proposal, the offer must be accepted prior to the expiration date noted.

If, during the performance of this contract, the price of a product increases 3% or more as documented by factory quotes, invoices or receipts to contractor (Rep Services, Inc.) from the date of the contract signing the price of shall be equitably adjusted by an amount reasonably necessary to cover such price increases. Where the delivery of a product is delayed, through no fault of contractor (RSI) as a result of the shortage or unavailability of a product, contractor (RSI) shall not be liable for any additional costs or damages associated with such delay(s).

The undersigned warrants that he/she is an authorized representative of Village of Royal Palm Beach noted and has the requisite authority to bind Village of Royal Palm Beach and/or principal.

Accepted By:

Village of Royal Palm Beach

Company Name	Authorized By	Printed Name	Date
As Its: _____	(Title)		



Administrative & Contractual Services
PO Box 1366
Green Cove Springs, FL 32043

Physical Address:
477 Houston Street
Admin. Bldg., 4th Floor
Green Cove Springs, FL 32043

Phone: 904-278-3766
904-278-3761
904-284-6388

Fax: 904-278-3728

County Manager
Howard Wanamaker

Commissioners:

Mike Cella
District 1

Wayne Bolla
District 2

Jim Renninger
District 3

Betsy Condon
District 4

Kristen Burke, DC
District 5

www.claycountygov.com



Date: February 1st, 2023

Vendor Name: Rep Services Inc

Address: 165 W. Jessup Avenue

City: Longwood State: FL Zip: 32806

Dear Vendor:

RFP No. 18/19-2 will expire 05/27/2023. The bid states that there is an option for renewal if agreed upon by both parties. Please initial your choice, sign and date at the bottom. Return the original letter to this office.

Please renew for an additional 1 year term at the same pricing, terms and conditions as originally awarded.

 We do not wish to renew the above bid beyond the current expiration date.

*At renewal time, vendors may add additional manufacturers by utilizing the attached forms. This may only be done as part of the RFP renewal process.

Signature

2-16-2023

Date

Renewal must be signed by an officer or employee having the authority to legally bind the vendor.

Sincerely,

Ashley Catagan, Parks & Recreation